



COMMERCIAL AND RETAIL REAL ESTATE OUTLOOK AND OPPORTUNITIES

DATE : 13 JANUARY 2009

Program

- 8.30 a.m. Registration / Morning refreshments
- 9.00 a.m. Welcome Remarks
- 9.10 a.m. Special Presentation by BlueScope Steel (M) Sdn Bhd
- 9.40 a.m. Current state of commercial / retail real estate in Malaysia and future outlook
- Resilience of commercial / retail sector against the global economy crisis
 - State of Malaysia commercial / retail market vis-à-vis regional markets
 - Waiver of FIC approval for commercial properties above RM500,000 : Will this boost demand?
 - New prospects and opportunities
- 10.45 a.m. Break
- 11.15 a.m. REITs: Unlocking the Opportunities
- Amidst the global financial meltdown, is REITs a good bet? Assessing the obstacles and prospects in 2009 and beyond
 - In moving forward, examine smart strategies in shoring up returns and guaranteeing healthy returns
- 12.00 noon Global Financial Crisis : Weathering the Impending Storm
- Challenges and impact of economy slowdown on demand for commercial and retail space
 - Who's shopping now – assess the trend and impact of global financial crisis on consumer spending
 - Examine strategies in maximizing developers' returns on commercial and retail properties during an economy slowdown
- 12.45 p.m. Question & answer
- 1.15 p.m. Lunch
- 2.30 p.m. Value Green : Value proposition from developer's perspective
- Green initiatives : Creating value for investment in Grade A offices
 - The experience of the GTower
- 3.15 p.m. Beyond Traditional Malls : Designs and concepts for new retail malls
- Latest retail mall trends, designs and innovations in enhancing consumers experience
 - Green initiatives for retail malls – challenges ahead
- 4.00 p.m. Question & Answer
- 4.30 p.m. End of session / afternoon refreshments